

Communication with Shareholders and Investors



Basic Concept

We strive to disclose corporate and financial information promptly and appropriately, and to actively engage in communication with shareholders and investors, in order to deepen their understanding of the business and management policy of Toho Gas Group, and to win their long-term support.

Return to Shareholders

Shareholder Return Policy

The basic policy for dividend payouts is to implement a Return to Shareholders of 40-50% of net income in dividends in the medium-to-long term in line with the flexible purchase and retirement of treasury stock

Based on the above policy, we have returned 40 to 50% of our consolidated net income to shareholders over the medium to long term. We generate a stable operating cash flow primarily from three energy sources: city gas, LPG, and electricity. We maintain a sound and stable financial base while also utilizing loans and other financial means to balance investment in our core and strategic businesses with returns to shareholders. The dividend for the fiscal year ending March 31, 2023, increased by 2.5 yen from the previous year to 60 yen per share for the full year, and we plan to pay that same annual dividend of 60 yen per share for the fiscal year ending March 31, 2024.

Shareholder Benefit Plan

Our shareholders receive shareholder incentive points based on the number of shares held and the length of time the shares have been held. These points can be exchanged for gourmet food and delicacies from the Tokai area and original, Toho Gas merchandise, or other catalog items, for donations to social action programs, and even to pay gas and electricity bills from Toho Gas.

Communication with Shareholders and Investors

Annual Shareholders Meeting

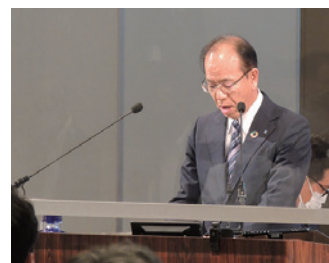
Toho Gas considers the Annual Shareholders Meeting to be an important opportunity for dialogue with our shareholders, and we make every effort to give frank and easy-to-understand answers to your questions, so that you will gain a deeper understanding of the Company.

At the Annual Shareholders Meeting for the fiscal year ending March 31, 2023, we undertook a proactive disclosure of information by having shareholders submit questions in advance in writing or via email and answering them at the meeting. We later posted a summary of these answers together with a video of the explanation at the meeting on the Toho Gas website.

●FY2023 Annual Shareholders Meeting (June 28, 2023)

Shareholders in attendance
143

Exercise of shareholder voting rights
84.8%



Annual Shareholders Meeting

Communication with Individual Investors

As a community-oriented energy provider, Toho Gas seeks the long-term support of the people we serve, not

just as customers but as shareholders, as well.

During FY2022, we augmented direct communication with our shareholders in a face-to-face format with online briefings and streaming video via the Internet. Moving forward, we will continue to offer variety of opportunities for dialogue in providing our shareholders with an even deeper understanding of Toho Gas.

●Results for FY2022
Number of meetings held
7



NSE IR Expo (September 2022)

Communication with Institutional Investors

Toho Gas holds briefings on quarterly financial results for institutional investors and securities analysts. We also proactively hold individual meetings in order to enhance our sustainable growth and corporate value over the medium to long term. In addition, we make every effort to deepen understanding of our business by holding regularly scheduled investor relations activities for the financial institutions that are our bond investors.

During FY2022, we held four briefings on financial results and a total of about 100 individual meetings. We take the opinions and requests obtained during these IR activities and share them at management meetings and other in-house activities for use in enhancing corporate value.

●Results for FY2022
Financial results briefing **4**(Quarterly) | Individual meetings **About 100** in total



IR data
<https://www.tohogas.co.jp/lang-n/en/corporate/>