

April 15, 2015

Actual Gas Sales Volume in FY2014 and March 2015

1. Gas sales volume in FY2014

In FY2014 (from April 2014 to March 2015), gas sales volume totaled 3,868.203 million cubic meters, decrease by 1.0% from the previous year.

(Unit:1,000m³)

	FY2014		FY2013		Change	
	Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	737,585	20.5%	737,267	20.4%	318	0.0%
Commercial	258,757	7.2%	274,398	7.6%	-15,640	-5.7%
Industrial	2,349,376	65.4%	2,351,719	65.0%	-2,343	-0.1%
Public and Medical	245,689	6.8%	253,230	7.0%	-7,541	-3.0%
Total	3,591,407	100.0%	3,616,614	100.0%	-25,207	-0.7%
Wholesale	276,796	—	290,163	—	-13,367	-4.6%
Grand total	3,868,203	—	3,906,777	—	-38,573	-1.0%

※1m³=11,000kcal [46.04655MJ]

(1) Gas Sales Volume

① Residential

The gas sales volume remained the same level as the previous year.

② Commercial, Public and Medical

The gas sales volume decreased from the previous year, due to lower temperatures in summer which caused decrease of air-conditioning demand, etc.

③ Industrial

Although customer facilities' operation rates decreased, the gas sales volume remained the same level as the previous year, due to our marketing efforts to create new gas demand, etc.

④ Wholesale

The gas sales volume to other gas utilities decreased.

(2) Temperature

(Unit: °C)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
FY2014	14.6	19.5	24.0	27.4	27.1	23.4	22.7	18.9	13.2	5.4	4.9	5.7	9.7	9.6	16.2
FY2013	13.8	19.4	23.6	28.1	29.3	24.9	23.2	20.2	11.5	6.4	4.6	5.3	9.3	9.6	16.4
Change	0.8	0.1	0.4	-0.7	-2.2	-1.5	-0.5	-1.3	1.7	-1.0	0.3	0.4	0.4	0.0	-0.2

2. Gas sales volume in March 2015

In March, monthly gas sales volume totaled 373.292 million cubic meters, up by 0.9% from the previous year.

(Unit:1,000m³)

		March 2015		March 2014		Change	
		Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
	Residential	93,362	26.9%	92,821	26.9%	541	0.6%
	Commercial	21,265	6.1%	20,996	6.1%	269	1.3%
	Industrial	209,360	60.4%	209,577	60.7%	-218	-0.1%
	Public and Medical	22,647	6.5%	21,796	6.3%	851	3.9%
	Total	346,633	100.0%	345,190	100.0%	1,443	0.4%
	Wholesale	26,658	—	24,722	—	1,937	7.8%
	Grand total	373,292	—	369,912	—	3,379	0.9%
	Number of Customers	2,363,040	—	2,339,703	—	23,337	1.0%
	Residential	2,278,303	—	2,254,751	—	23,552	1.0%

※1m³=11,000kcal [46.04655MJ]

(1) Gas Sales Volume

① Residential

The gas sales volume remained the same level as the previous year.

② Commercial, Public and Medical

The gas sales volume increased from the previous year, due to our marketing efforts to create new gas demand, etc.

③ Industrial

Although customer facilities' operation rates decreased, the gas sales volume remained the same level as the previous year, due to our marketing efforts to create new gas demand, etc.

④ Wholesale

The gas sales volume to other gas utilities increased.

(2) Temperature

(Unit: °C)

	FY2014	FY2013	Change
February	5.7	5.3	0.4
March	9.7	9.3	0.4
Average for two months	7.7	7.3	0.4

Rate of change relative to the previous year (Gas sales volume, Number of Customers)

(April 2014–March 2015)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	10.6	-15.4	0.6	-2.1	4.0	10.9	-0.0	6.5	-1.0	2.2	-1.6	-1.7	0.6	0.1	0.0
Commercial	8.9	-15.6	-3.6	-7.9	-10.7	-10.6	-7.6	-13.8	-6.4	6.6	-4.8	-3.0	1.3	-3.6	-5.7
Industrial	6.6	-6.0	2.3	0.4	-1.9	4.0	0.8	-0.8	-3.0	5.2	-3.8	-3.1	-0.1	-1.0	-0.1
Public and Medical	11.2	-11.5	1.6	-4.7	-9.5	-11.3	-5.3	-12.8	-7.8	8.6	-1.7	1.4	3.9	-0.8	-3.0
Total	8.0	-9.2	1.5	-1.1	-3.1	2.0	-0.5	-1.8	-3.1	4.8	-3.0	-2.4	0.4	-0.9	-0.7
Wholesale	-7.1	-8.6	-5.1	-9.1	-12.6	-13.9	-9.6	-9.7	-10.9	3.0	4.1	1.8	7.8	-0.2	-4.6
Grand total	6.9	-9.2	1.0	-1.8	-3.9	0.7	-1.2	-2.4	-3.7	4.6	-2.6	-2.1	0.9	-0.8	-1.0
Number of Customers	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	1.0	1.0	1.0	1.0	1.0

(April 2013–March 2014)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	-16.7	16.9	-10.5	-10.7	-2.2	3.8	-4.2	4.7	1.4	-6.8	-3.3	1.2	-0.4	-1.3	-2.4
Commercial	-11.3	5.6	4.2	4.0	-1.1	-0.9	0.3	3.3	0.1	-6.8	-1.4	-0.1	3.0	-0.4	0.0
Industrial	-5.3	3.7	-0.2	2.6	-3.0	3.8	0.3	1.4	1.5	4.8	3.3	1.9	6.3	3.2	1.8
Public and Medical	-15.4	8.9	17.6	11.5	0.2	0.4	3.5	9.4	-0.9	-5.3	-1.4	-0.8	5.7	0.7	2.0
Total	-9.4	7.0	-0.6	1.8	-2.4	3.0	-0.2	2.5	1.3	0.3	0.5	1.4	4.2	1.7	0.8
Wholesale	-5.2	2.0	-0.6	5.5	0.8	12.3	2.5	11.4	3.6	4.3	-5.3	-11.6	-5.5	-1.4	0.4
Grand total	-9.1	6.7	-0.6	2.1	-2.1	3.7	-0.0	3.1	1.4	0.7	0.1	0.4	3.4	1.4	0.8
Number of Customers	1.0	1.0	1.0	1.0	1.0	0.9	0.9	0.9	0.9	0.9	0.8	0.8	0.8	0.8	0.8

(April 2012–March 2013)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	0.6	-5.4	-5.5	14.6	-1.2	-10.5	-1.5	-11.3	6.5	13.9	4.9	-3.1	-1.2	2.1	0.7
Commercial	1.8	2.1	-6.9	-2.7	-1.2	-2.1	-1.7	8.3	-4.1	8.2	3.5	-4.1	-5.4	1.0	-0.5
Industrial	12.8	12.8	-1.1	6.0	-2.4	-6.8	2.9	1.8	-2.9	-4.8	-0.5	-5.2	-5.5	-2.9	-0.2
Public and Medical	7.1	0.7	-10.8	-6.3	1.1	0.0	-1.6	21.4	13.3	18.1	8.2	-4.7	-8.0	5.9	2.1
Total	8.1	6.8	-2.9	5.0	-1.8	-6.2	1.4	1.4	-0.5	1.6	2.0	-4.5	-4.5	-0.9	0.2
Wholesale	12.7	6.6	-5.9	-2.8	-4.7	-14.7	-2.3	-11.2	-5.4	-1.0	-3.3	-4.9	-11.0	-5.9	-4.3
Grand total	8.4	6.8	-3.1	4.3	-2.1	-6.8	1.1	0.5	-0.9	1.4	1.6	-4.5	-5.0	-1.3	-0.2
Number of Customers	0.8	0.8	0.8	0.8	0.8	0.9	0.9	0.9	0.9	0.9	0.9	1.0	1.0	0.9	1.0