

May 21, 2014

## Actual Gas Sales volume in April 2014

In April, monthly gas sales volume totaled 309.564 million cubic meters, up by 6.9% from the previous year.

(Unit:1,000m<sup>3</sup>)

	April 2014		April 2013		Change	
	Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	76,517	26.4%	69,175	25.8%	7,342	10.6%
Commercial	17,227	5.9%	15,812	5.9%	1,415	8.9%
Industrial	181,607	62.6%	170,402	63.5%	11,205	6.6%
Public and Medical	14,527	5.0%	13,065	4.9%	1,462	11.2%
Total	289,878	100.0%	268,454	100.0%	21,424	8.0%
Wholesale	19,686	—	21,190	—	-1,504	-7.1%
Grand total	309,564	—	289,644	—	19,920	6.9%
Number of Customers	2,343,253	—	2,322,859	—	20,394	0.9%
Residential	2,258,301	—	2,237,743	—	20,558	0.9%

※1m<sup>3</sup>=11,000kcal [46.04655MJ]

### 1. Gas Sales Volume

#### (1) Residential

The gas sales volume increased from the previous year, due to lower temperatures in March and early April which caused increase of heating and hot water demand, etc.

#### (2) Commercial, Public and Medical

The gas sales volume increased from the previous year, due to lower temperatures in March and early April which caused increase of air-conditioning demand, etc.

#### (3) Industrial

The gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

#### (4) Wholesale

The gas sales volume to other gas utilities decreased.

### 2. Temperature

(Unit: °C)

	FY2014	FY2013	Change
March	9.3	10.5	-1.2
April	14.6	13.8	0.8
Average for two months	12.0	12.2	-0.2

Rate of change relative to the previous year (Gas sales volume, Number of Customers)

(April 2014–March 2015)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	10.6														
Commercial	8.9														
Industrial	6.6														
Public and Medical	11.2														
Total	8.0														
Wholesale	-7.1														
Grand total	6.9														
Number of Customers	0.9														

(April 2013–March 2014)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	-16.7	16.9	-10.5	-10.7	-2.2	3.8	-4.2	4.7	1.4	-6.8	-3.3	1.2	-0.4	-1.3	-2.4
Commercial	-11.3	5.6	4.2	4.0	-1.1	-0.9	0.3	3.3	0.1	-6.8	-1.4	-0.1	3.0	-0.4	0.0
Industrial	-5.3	3.7	-0.2	2.6	-3.0	3.8	0.3	1.4	1.5	4.8	3.3	1.9	6.3	3.2	1.8
Public and Medical	-15.4	8.9	17.6	11.5	0.2	0.4	3.5	9.4	-0.9	-5.3	-1.4	-0.8	5.7	0.7	2.0
Total	-9.4	7.0	-0.6	1.8	-2.4	3.0	-0.2	2.5	1.3	0.3	0.5	1.4	4.2	1.7	0.8
Wholesale	-5.2	2.0	-0.6	5.5	0.8	12.3	2.5	11.4	3.6	4.3	-5.3	-11.6	-5.5	-1.4	0.4
Grand total	-9.1	6.7	-0.6	2.1	-2.1	3.7	-0.0	3.1	1.4	0.7	0.1	0.4	3.4	1.4	0.8
Number of Customers	1.0	1.0	1.0	1.0	1.0	0.9	0.9	0.9	0.9	0.9	0.8	0.8	0.8	0.8	0.8

(April 2012–March 2013)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	0.6	-5.4	-5.5	14.6	-1.2	-10.5	-1.5	-11.3	6.5	13.9	4.9	-3.1	-1.2	2.1	0.7
Commercial	1.8	2.1	-6.9	-2.7	-1.2	-2.1	-1.7	8.3	-4.1	8.2	3.5	-4.1	-5.4	1.0	-0.5
Industrial	12.8	12.8	-1.1	6.0	-2.4	-6.8	2.9	1.8	-2.9	-4.8	-0.5	-5.2	-5.5	-2.9	-0.2
Public and Medical	7.1	0.7	-10.8	-6.3	1.1	0.0	-1.6	21.4	13.3	18.1	8.2	-4.7	-8.0	5.9	2.1
Total	8.1	6.8	-2.9	5.0	-1.8	-6.2	1.4	1.4	-0.5	1.6	2.0	-4.5	-4.5	-0.9	0.2
Wholesale	12.7	6.6	-5.9	-2.8	-4.7	-14.7	-2.3	-11.2	-5.4	-1.0	-3.3	-4.9	-11.0	-5.9	-4.3
Grand total	8.4	6.8	-3.1	4.3	-2.1	-6.8	1.1	0.5	-0.9	1.4	1.6	-4.5	-5.0	-1.3	-0.2
Number of Customers	0.8	0.8	0.8	0.8	0.8	0.9	0.9	0.9	0.9	0.9	0.9	1.0	1.0	0.9	1.0