

April 16, 2014

Actual Gas Sales Volume in FY2013 and March 2014

1. Gas sales volume in FY2013

In FY2013 (from April 2013 to March 2014), gas sales volume totaled 3,906.777 million cubic meters, up by 0.8% from the previous year.

(Unit: 1,000m³)

	FY2013		FY2012		Change	
	Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	737,267	20.4%	755,296	21.0%	-18,028	-2.4%
Commercial	274,398	7.6%	274,391	7.6%	6	0.0%
Industrial	2,351,719	65.0%	2,310,366	64.4%	41,353	1.8%
Public and Medical	253,230	7.0%	248,166	6.9%	5,064	2.0%
Total	3,616,614	100.0%	3,588,219	100.0%	28,395	0.8%
Wholesale	290,163	—	288,985	—	1,177	0.4%
Grand total	3,906,777	—	3,877,204	—	29,572	0.8%

※1m³=11,000kcal [46.04655MJ]

(1) Gas Sales Volume

① Residential

The gas sales volume decreased from the previous year, due to higher temperatures totally which caused decrease of heating and hot water demand, etc.

② Commercial, Public and Medical

In the commercial sector, gas sales volume remained the same level as the previous year.

In the public and medical sector, the gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

③ Industrial

The gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

④ Wholesale

The gas sales volume to other gas utilities remained the same level as the previous year.

(2) Temperature

(Unit: °C)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
FY2013	13.8	19.4	23.6	28.1	29.3	24.9	23.2	20.2	11.5	6.4	4.6	5.3	9.3	9.6	16.4
FY2012	14.2	19.2	22.3	26.9	28.4	25.8	22.8	19.0	11.3	5.3	4.0	4.6	10.5	9.1	16.0
Change	-0.4	0.2	1.3	1.2	0.9	-0.9	0.4	1.2	0.2	1.1	0.6	0.7	-1.2	0.5	0.4

2. Gas sales volume in March 2014

In March, monthly gas sales volume totaled 369.912 million cubic meters, up by 3.4% from the previous year.

(Unit:1,000m³)

		March 2014		March 2013		Change	
		Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
	Residential	92,821	26.9%	93,194	28.1%	-373	-0.4%
	Commercial	20,996	6.1%	20,385	6.2%	610	3.0%
	Industrial	209,577	60.7%	197,223	59.5%	12,354	6.3%
	Public and Medical	21,796	6.3%	20,629	6.2%	1,167	5.7%
	Total	345,190	100.0%	331,432	100.0%	13,758	4.2%
	Wholesale	24,722	—	26,148	—	-1,426	-5.5%
	Grand total	369,912	—	357,580	—	12,333	3.4%
	Number of Customers	2,339,703	—	2,320,542	—	19,161	0.8%
	Residential	2,254,751	—	2,235,383	—	19,368	0.9%

※1m³=11,000kcal [46.04655M J]

(1) Gas Sales Volume

① Residential

The gas sales volume remained the same level as the previous year.

② Commercial, Public and Medical

The gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

③ Industrial

The gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

④ Wholesale

The gas sales volume to other gas utilities decreased.

(2) Temperature

(Unit: °C)

	FY2013	FY2012	Change
February	5.3	4.6	0.7
March	9.3	10.5	-1.2
Average for two months	7.3	7.6	-0.3

