

# Financial/Operating Statistics Highlights

## ◆ Financial Statistics

TOHO GAS CO., LTD. and Consolidated Subsidiaries Years Ended March 31

	Millions of yen, except per share data						Thousands of U.S. dollars <sup>(1)</sup> , except per share data
	2012	2013	2014	2015	2016	2017	2017
<b>For the year:</b>							
Net sales .....	¥482,361	¥518,305	¥560,463	¥580,984	¥479,870	¥390,434	\$3,486,018
Operating income .....	17,504	12,621	15,751	28,761	60,725	23,189	207,045
Net income attributable to owners of the parent <sup>(2)</sup> ..	8,570	8,526	11,241	19,054	43,009	17,749	158,473
Capital investment (payment basis) .....	32,547	35,199	33,094	36,570	40,101	49,298	440,161
Depreciation .....	40,272	36,902	35,781	33,951	32,987	35,482	316,803
<b>At year-end:</b>							
Total assets .....	¥492,889	¥504,462	¥509,760	¥543,287	¥555,218	¥532,931	\$4,758,313
Net assets .....	224,365	236,470	245,890	282,827	285,186	306,802	2,739,304
Interest-bearing debt .....	164,325	162,016	164,518	149,704	127,163	114,954	1,026,375
<b>Per share data (yen and U.S. dollars):</b>							
Net income .....	¥15.68	¥15.62	¥20.61	¥34.94	¥79.41	¥32.97	\$0.29
Net assets .....	410.96	433.53	450.92	518.75	526.94	573.00	5.12
<b>Financial Indicators:</b>							
Return on equity (ROE) <sup>(3)</sup> .....	3.8%	3.7%	4.7%	7.2%	15.1%	6.0%	
Return on assets (ROA) <sup>(4)</sup> .....	1.7	1.7	2.2	3.6	7.8	3.3	

Notes: 1. U.S. dollar amounts have been translated from Japanese yen, solely for the convenience of readers, using the approximate prevailing exchange rate at March 31, 2017, which was ¥112 to U.S.\$1.00

2. "Net income attributable to owners of the parent" has been used instead of "Net income" since FY2015 ended March 31, 2016.

3. ROE = net income attributable to owners of the parent ÷ net assets (average of the beginning and end of the period) × 100

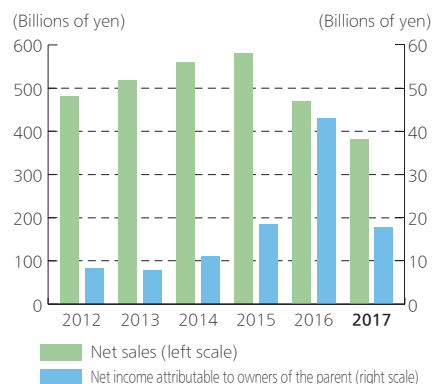
4. ROA = net income attributable to owners of the parent ÷ total assets (average of the beginning and end of the period) × 100

## ◆ Operating Statistics

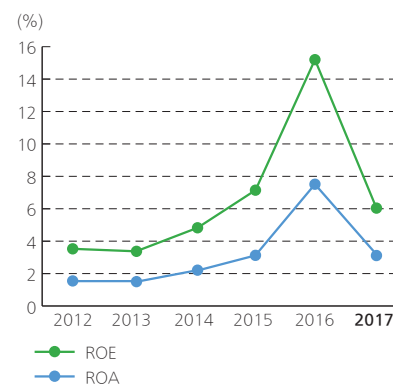
TOHO GAS CO., LTD. and Consolidated Subsidiaries Years Ended March 31

	Number of gas meters/ Gas sales volume: Thousand m <sup>3</sup> (45MJ/m <sup>3</sup> )					
	2012	2013	2014	2015	2016	2017
<b>Number of gas meters:</b>						
Number of gas meters .....	2,322,472	2,344,773	2,363,767	2,387,060	2,408,510	2,434,422
<b>Gas sales volume:</b>						
Residential .....	773,306	778,843	760,298	760,649	732,068	744,651
Industrial .....	2,407,812	2,422,642	2,463,995	2,459,484	2,402,165	2,440,940
Commercial and Others .....	534,256	538,087	543,053	519,241	499,633	534,401
Industrial, Commercial and Others .....	2,942,068	2,960,729	3,007,048	2,978,725	2,901,798	2,975,341
Wholesale .....	319,284	305,144	305,856	291,780	274,389	254,274
Total Gas sales volume .....	4,034,658	4,044,716	4,073,202	4,031,154	3,908,255	3,974,266

### Net Sales and Net Income



### ROE and ROA



### Number of gas meters and Gas sales volume

