



April 16, 2014

Actual Gas Sales Volume in FY2013 and March 2014

1. Gas sales volume in FY2013

In FY2013 (from April 2013 to March 2014), gas sales volume totaled 3,906.777 million cubic meters, up by 0.8% from the previous year.

(Unit:1,000m³)

		FY2	013	FY2	012	Change			
		Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change		
	Residential	737, 267	20. 4%	755, 296	21. 0%	-18, 028	-2. 4%		
	Commercial	274, 398	7. 6%	274, 391	7. 6%	6	0.0%		
	Industrial	2, 351, 719	65.0%	2, 310, 366	64. 4%	41, 353	1. 8%		
	Public and Medical	253, 230	7. 0%	248, 166	6. 9%	5, 064	2. 0%		
	Total	3, 616, 614	100.0%	3, 588, 219	100.0%	28, 395	0.8%		
	Wholesale	290, 163		288, 985	l	1, 177	0. 4%		
G	rand total	3, 906, 777	_	3, 877, 204		29, 572	0.8%		

*1m = 11, 000kcal [46. 04655M J]

(1) Gas Sales Volume

(1) Residential

The gas sales volume decreased from the previous year, due to higher temperatures totally which caused decrease of heating and hot water demand, etc.

2 Commercial, Public and Medical

FY2012 | 14. 2 | 19. 2 | 22. 3 | 26. 9 | 28. 4 | 25. 8 |

Change -0.4 0.2 1.3 1.2 0.9 -0.9

In the commercial sector, gas sales volume remained the same level as the previous year.

In the public and medical sector, the gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

③ Industrial

The gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

4 Wholesale

The gas sales volume to other gas utilities remained the same level as the previous year.

(2) Temperature

(2	?) Tempe														(Unit:	°C)
		Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
	FY2013	13.8	19. 4	23. 6	28. 1	29. 3	24. 9	23. 2	20. 2	11. 5	6.4	4. 6	5. 3	9. 3	9. 6	16.4

0. 4

22. 8 | 19. 0 | 11. 3

1. 2

0. 2

5.3

1. 1

4.0

0.6

4. 6

10.5

16.0

2. Gas sales volume in March 2014

In March, monthly gas sales volume totaled 369.912 million cubic meters, up by 3.4% from the previous year.

(Unit:1,000m³)

		March	2014	March	2013	Change			
		Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change		
	Residential	92, 821	26. 9%	93, 194	28. 1%	-373	-0. 4%		
	Commercial	20, 996	6. 1%	20, 385	6. 2%	610	3. 0%		
	Industrial	209, 577	60. 7%	197, 223	59. 5%	12, 354	6. 3%		
	Public and Medical	21, 796	6. 3%	20, 629	6. 2%	1, 167	5. 7%		
	Total	345, 190	100.0%	331, 432	100.0%	13, 758	4. 2%		
	Wholesale	24, 722	_	26, 148	I	-1, 426	-5. 5%		
G	rand total	369, 912	_	357, 580	l	12, 333	3. 4%		
	umber of ustomers	2, 339, 703	_	2, 320, 542	-	19, 161	0. 8%		
	Residential	2, 254, 751	_	2, 235, 383	_	19, 368	0. 9%		

*1m = 11, 000kcal [46. 04655M J]

(1) Gas Sales Volume

1 Residential

The gas sales volume remained the same level as the previous year.

2 Commercial, Public and Medical

The gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

③ Industrial

The gas sales volume increased from the previous year, due to our marketing efforts to develop new gas demand, etc.

4 Wholesale

The gas sales volume to other gas utilities decreased.

(2) Temperature

(Unit: °C)

	FY2013	FY2012	Change
February	5. 3	4. 6	0. 7
March	9. 3	10. 5	-1. 2
Average for two months	7. 3	7. 6	-0. 3

Rate of change relative to the previous year (Gas sales volume, Number of Customers)

(April 2013-March 2014) (Unit: %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	-16. 7	16. 9	-10.5	-10. 7	-2. 2	3. 8	-4. 2	4. 7	1.4	-6. 8	-3.3	1. 2	-0. 4	-1. 3	-2. 4
Commercial	-11.3	5. 6	4. 2	4. 0	-1. 1	-0. 9	0.3	3. 3	0. 1	-6. 8	-1.4	-0. 1	3. 0	-0.4	0.0
Industrial Public and	-5. 3	3. 7	-0. 2	2. 6	-3. 0	3. 8	0.3	1.4	1.5	4. 8	3. 3	1.9	6. 3	3. 2	1.8
Medical	-15. 4	8. 9	17. 6	11.5	0. 2	0. 4	3. 5	9. 4	-0. 9	-5. 3	-1.4	-0.8	5. 7	0. 7	2. 0
Total	-9. 4	7. 0	-0.6	1.8	-2. 4	3. 0	-0. 2	2. 5	1.3	0. 3	0.5	1.4	4. 2	1. 7	0.8
Wholesale	-5. 2	2. 0	-0.6	5. 5	0.8	12. 3	2. 5	11. 4	3. 6	4. 3	-5.3	-11.6	-5. 5	-1.4	0. 4
Grand total	-9. 1	6. 7	-0.6	2. 1	-2. 1	3. 7	-0.0	3. 1	1.4	0. 7	0. 1	0. 4	3. 4	1.4	0.8
Number of Customers	1. 0	1. 0	1.0	1.0	1.0	0. 9	0. 9	0. 9	0. 9	0. 9	0.8	0.8	0.8	0.8	0.8

_(April 2012-March 2013) (Unit: %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	0. 6	-5. 4	-5. 5	14. 6	-1. 2	-10. 5	-1.5	-11. 3	6. 5	13. 9	4. 9	-3. 1	-1. 2	2. 1	0. 7
Commercial	1.8	2. 1	-6. 9	-2. 7	-1. 2	-2. 1	-1.7	8. 3	-4. 1	8. 2	3.5	-4. 1	-5. 4	1.0	-0. 5
Industrial	12. 8	12. 8	-1.1	6. 0	-2. 4	-6. 8	2. 9	1.8	-2. 9	-4. 8	-0.5	-5. 2	-5. 5	-2. 9	-0. 2
Public and Medical	7. 1	0. 7	-10.8	-6. 3	1.1	0. 0	-1.6	21. 4	13. 3	18. 1	8. 2	-4. 7	-8. 0	5. 9	2. 1
Total	8. 1	6. 8	-2. 9	5. 0	-1.8	-6. 2	1.4	1.4	-0. 5	1. 6	2. 0	-4. 5	-4. 5	-0. 9	0. 2
Wholesale	12. 7	6. 6	-5. 9	-2. 8	-4. 7	-14. 7	-2. 3	-11. 2	-5. 4	-1.0	-3.3	-4. 9	-11.0	-5. 9	-4. 3
Grand total	8. 4	6. 8	-3. 1	4. 3	-2. 1	-6. 8	1.1	0. 5	-0. 9	1.4	1.6	-4. 5	-5. 0	-1. 3	-0. 2
Number of Customers	0.8	0. 8	0.8	0.8	0.8	0. 9	0. 9	0. 9	0. 9	0. 9	0. 9	1. 0	1. 0	0. 9	1. 0

(April 2011-March 2012) (Unit: %)

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	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	-1.8	-0. 5	1.7	-9. 5	-3. 3	12. 3	-0.8	9. 1	-8. 3	-0. 4	0. 2	6. 0	0. 2	1. 0	0. 3
Commercial	-7. 3	0. 5	-7. 5	-7. 1	-10. 1	-9. 4	-7. 4	-5. 6	-1.1	2. 1	-0.5	8. 5	-2. 9	0. 1	-4. 0
Industrial	-10. 3	-4. 2	-2. 6	-4. 0	3. 6	-0. 9	-3.0	4. 8	-0.6	4. 1	1.9	8. 2	5. 6	4. 0	0. 6
Public and Medical	-5. 6	7. 8	-5. 9	-2. 5	-6. 6	-10. 9	-5. 1	-6. 7	-8.8	0. 9	-2. 3	8. 7	-2. 5	-0. 9	-3. 1
Total	-7. 5	-2. 4	-2. 5	-4. 8	0. 1	-1. 5	-3. 2	3.8	-2. 5	2. 7	0. 9	7. 6	3. 0	2. 7	-0. 1
Wholesale	-11. 2	-1.8	4. 2	2. 4	7. 9	9. 8	2. 1	15. 8	14. 1	19. 4	15. 8	36. 2	18. 3	20. 0	11.1
Grand total	-7. 7	-2. 4	-2.0	-4. 3	0. 7	-0. 7	-2.8	4. 7	-1.4	4. 0	1.9	9. 4	4. 1	3. 9	0. 7
Number of Customers	0. 5	0. 5	0. 5	0. 6	0. 6	0. 6	0.6	0. 7	0. 7	0. 7	0. 7	0. 7	0. 7	0. 7	0. 7