

June 19, 2013

## Actual Gas Sales volume in May 2013

In May, monthly gas sales volume totaled 312.365 million cubic meters, up by 6.7% from the previous year.

(Unit:1,000m<sup>3</sup>)

		May 2013		May 2012		Change	
		Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	Residential	71,187	24.4%	60,882	22.3%	10,305	16.9%
	Commercial	21,233	7.3%	20,106	7.4%	1,127	5.6%
	Industrial	186,049	63.7%	179,470	65.7%	6,580	3.7%
	Public and Medical	13,724	4.7%	12,600	4.6%	1,124	8.9%
Total		292,193	100.0%	273,057	100.0%	19,136	7.0%
Wholesale		20,172	—	19,782	—	390	2.0%
Grand total		312,365	—	292,839	—	19,526	6.7%
Number of Customers		2,324,118	—	2,301,271	—	22,847	1.0%
Residential		2,238,830	—	2,215,586	—	23,244	1.0%

※1m<sup>3</sup>=11,000kcal [46.04655M J]

### 1. Gas Sales Volume

#### (1) Residential

The gas sales volume increased from the previous year, due to lower temperatures from mid-April to early May which caused increase of hot water demand, etc.

#### (2) Commercial, Public and Medical

Gas sales volume increased from the previous year, due to our marketing efforts to create new gas demand, etc.

#### (3) Industrial

Gas sales volume increased from the previous year, due to our marketing efforts to create new gas demand, etc.

#### (4) Wholesale

The gas sales volume to other gas utilities increased.

### 2. Temperature

(Unit: °C)

	FY2013	FY2012	Change
April	13.8	14.2	-0.4
May	19.4	19.2	0.2
Average for two months	16.6	16.7	-0.1

### <Reference> Cumulative Gas Sales Volume

(Unit:1,000m<sup>3</sup>)

		FY2013 (April–May)		FY2012 (April–May)		Change	
		Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	Residential	140,362	25.0%	143,898	25.3%	-3,536	-2.5%
	Commercial	37,045	6.6%	37,939	6.7%	-894	-2.4%
	Industrial	356,451	63.6%	359,370	63.1%	-2,919	-0.8%
	Public and Medical	26,789	4.8%	28,052	4.9%	-1,263	-4.5%
Total		560,647	100.0%	569,258	100.0%	-8,611	-1.5%
Wholesale		41,362	—	42,140	—	-778	-1.8%
Grand total		602,009	—	611,398	—	-9,389	-1.5%

※1m<sup>3</sup>=11,000kcal [46.04655M J]

Rate of change relative to the previous year (Gas sales volume, Number of Customers)

(April 2013–March 2014)

(Unit : %)

(April 2012–March 2013)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	0.6	-5.4	-5.5	14.6	-1.2	-10.5	-1.5	-11.3	6.5	13.9	4.9	-3.1	-1.2	2.1	0.7
Commercial	1.8	2.1	-6.9	-2.7	-1.2	-2.1	-1.7	8.3	-4.1	8.2	3.5	-4.1	-5.4	1.0	-0.5
Industrial	12.8	12.8	-1.1	6.0	-2.4	-6.8	2.9	1.8	-2.9	-4.8	-0.5	-5.2	-5.5	-2.9	-0.2
Public and Medical	7.1	0.7	-10.8	-6.3	1.1	0.0	-1.6	21.4	13.3	18.1	8.2	-4.7	-8.0	5.9	2.1
Total	8.1	6.8	-2.9	5.0	-1.8	-6.2	1.4	1.4	-0.5	1.6	2.0	-4.5	-4.5	-0.9	0.2
Wholesale	12.7	6.6	-5.9	-2.8	-4.7	-14.7	-2.3	-11.2	-5.4	-1.0	-3.3	-4.9	-11.0	-5.9	-4.3
Grand total	8.4	6.8	-3.1	4.3	-2.1	-6.8	1.1	0.5	-0.9	1.4	1.6	-4.5	-5.0	-1.3	-0.2
Number of Customers	0.8	0.8	0.8	0.8	0.8	0.9	0.9	0.9	0.9	0.9	1.0	1.0	0.9	1.0	1.0

(April 2011–March 2012)

(Unit : %)