

April 17, 2013

Actual Gas Sales Volume in FY2012 and March 2013

1. Gas sales volume in FY2012

In FY2012 (from April 2012 to March 2013), gas sales volume totaled 3,877.204 million cubic meters, down by 0.2% from the previous year.

(Unit:1,000m³)

	FY2012		FY2011		Change	
	Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	755,296	21.0%	749,851	20.9%	5,445	0.7%
Commercial	274,391	7.6%	275,666	7.7%	-1,274	-0.5%
Industrial	2,310,366	64.4%	2,314,159	64.6%	-3,793	-0.2%
Public and Medical	248,166	6.9%	242,952	6.8%	5,214	2.1%
Total	3,588,219	100.0%	3,582,627	100.0%	5,592	0.2%
Wholesale	288,985	—	301,952	—	-12,966	-4.3%
Grand total	3,877,204	—	3,884,579	—	-7,374	-0.2%

※1m³=11,000kcal [46.04655MJ]

(1) Gas Sales Volume

① Residential

The gas sales volume increased from the previous year, due to increase of the number of customers, etc.

② Commercial, Public and Medical

In the commercial sector, gas sales volume remained the same level as the previous year.

In the public and medical sector, gas sales volume increased from the previous year, due to increase of air-conditioning demand, etc.

③ Industrial

Although customer facilities' operation rates decreased, gas sales volume remained the same level as the previous year, due to our marketing efforts to create new gas demand.

④ Wholesale

The gas sales volume to other gas utilities decreased.

(2) Temperature

(Unit: °C)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
FY2012	14.2	19.2	22.3	26.9	28.4	25.8	22.8	19.0	11.3	5.3	4.0	4.6	10.5	9.1	16.0
FY2011	13.3	19.0	23.8	27.5	28.3	25.1	22.8	18.8	13.9	6.7	4.2	4.1	8.3	9.3	16.1
Change	0.9	0.2	-1.5	-0.6	0.1	0.7	0.0	0.2	-2.6	-1.4	-0.2	0.5	2.2	-0.2	-0.1

2. Gas sales volume in March 2013

In March, monthly gas sales volume totaled 357.580 million cubic meters, down by 5.0% from the previous year.

(Unit:1,000m³)

	March 2013		March 2012		Change	
	Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	93,194	28.1%	94,326	27.2%	-1,131	-1.2%
Commercial	20,385	6.2%	21,551	6.2%	-1,165	-5.4%
Industrial	197,223	59.5%	208,762	60.2%	-11,539	-5.5%
Public and Medical	20,629	6.2%	22,425	6.5%	-1,796	-8.0%
Total	331,432	100.0%	347,063	100.0%	-15,631	-4.5%
Wholesale	26,148	—	29,385	—	-3,237	-11.0%
Grand total	357,580	—	376,448	—	-18,868	-5.0%
Number of Customers	2,320,542	—	2,298,133	—	22,409	1.0%
Residential	2,235,383	—	2,212,378	—	23,005	1.0%

※1m³=11,000kcal [46.04655M J]

(1) Gas Sales Volume

① Residential

The gas sales volume decreased from the previous year, due to higher temperatures in February and March which caused decrease of heating and hot water demand, etc.

② Commercial, Public and Medical

Gas sales volume decreased from the previous year, due to higher temperatures in February and March which caused decrease of air-conditioning demand, etc.

③ Industrial

Gas sales volume decreased from the previous year, due to decrease in customer facilities' operation rates, etc.

④ Wholesale

The gas sales volume to other gas utilities decreased.

(2) Temperature

(Unit: °C)

	FY2012	FY2011	Change
February	4.6	4.1	0.5
March	10.5	8.3	2.2
Average for two months	7.6	6.2	1.4

Rate of change relative to the previous year (Gas sales volume, Number of Customers)

(April 2012–March 2013)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	0.6	-5.4	-5.5	14.6	-1.2	-10.5	-1.5	-11.3	6.5	13.9	4.9	-3.1	-1.2	2.1	0.7
Commercial	1.8	2.1	-6.9	-2.7	-1.2	-2.1	-1.7	8.3	-4.1	8.2	3.5	-4.1	-5.4	1.0	-0.5
Industrial	12.8	12.8	-1.1	6.0	-2.4	-6.8	2.9	1.8	-2.9	-4.8	-0.5	-5.2	-5.5	-2.9	-0.2
Public and Medical	7.1	0.7	-10.8	-6.3	1.1	0.0	-1.6	21.4	13.3	18.1	8.2	-4.7	-8.0	5.9	2.1
Total	8.1	6.8	-2.9	5.0	-1.8	-6.2	1.4	1.4	-0.5	1.6	2.0	-4.5	-4.5	-0.9	0.2
Wholesale	12.7	6.6	-5.9	-2.8	-4.7	-14.7	-2.3	-11.2	-5.4	-1.0	-3.3	-4.9	-11.0	-5.9	-4.3
Grand total	8.4	6.8	-3.1	4.3	-2.1	-6.8	1.1	0.5	-0.9	1.4	1.6	-4.5	-5.0	-1.3	-0.2
Number of Customers	0.8	0.8	0.8	0.8	0.8	0.9	0.9	0.9	0.9	0.9	0.9	1.0	1.0	0.9	1.0

(April 2011–March 2012)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	-1.8	-0.5	1.7	-9.5	-3.3	12.3	-0.8	9.1	-8.3	-0.4	0.2	6.0	0.2	1.0	0.3
Commercial	-7.3	0.5	-7.5	-7.1	-10.1	-9.4	-7.4	-5.6	-1.1	2.1	-0.5	8.5	-2.9	0.1	-4.0
Industrial	-10.3	-4.2	-2.6	-4.0	3.6	-0.9	-3.0	4.8	-0.6	4.1	1.9	8.2	5.6	4.0	0.6
Public and Medical	-5.6	7.8	-5.9	-2.5	-6.6	-10.9	-5.1	-6.7	-8.8	0.9	-2.3	8.7	-2.5	-0.9	-3.1
Total	-7.5	-2.4	-2.5	-4.8	0.1	-1.5	-3.2	3.8	-2.5	2.7	0.9	7.6	3.0	2.7	-0.1
Wholesale	-11.2	-1.8	4.2	2.4	7.9	9.8	2.1	15.8	14.1	19.4	15.8	36.2	18.3	20.0	11.1
Grand total	-7.7	-2.4	-2.0	-4.3	0.7	-0.7	-2.8	4.7	-1.4	4.0	1.9	9.4	4.1	3.9	0.7
Number of Customers	0.5	0.5	0.5	0.6	0.6	0.6	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7

(April 2010–March 2011)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Fiscal Year
Residential	12.8	9.5	2.7	-0.4	-10.4	-10.9	3.5	-11.8	-2.2	4.7	3.2	5.3	8.8	3.0	3.2
Commercial	3.4	-1.0	-0.9	2.9	15.1	12.2	6.0	0.5	0.8	0.3	2.0	1.6	4.4	1.7	4.0
Industrial	26.2	15.8	13.5	8.3	16.7	10.0	14.5	2.5	5.5	4.9	11.8	7.8	-2.8	4.8	9.4
Public and Medical	17.4	-6.2	0.7	2.6	17.3	21.7	9.9	1.3	3.0	-0.2	1.8	4.3	13.2	4.0	7.0
Total	20.0	11.7	9.4	6.1	13.0	8.9	11.3	0.0	3.6	4.2	7.5	6.4	1.6	4.1	7.4
Wholesale	30.5	21.2	26.1	19.7	15.9	10.1	20.0	3.2	-4.6	-2.0	4.4	-1.4	-1.5	-0.4	8.8
Grand total	20.7	12.3	10.4	7.0	13.2	9.0	11.9	0.2	2.9	3.7	7.3	5.9	1.4	3.8	7.5
Number of Customers	0.6	0.6	0.6	0.5	0.5	0.6	0.6	0.6	0.6	0.5	0.6	0.5	0.5	0.5	0.5