

NEWS RELEASE



February 15, 2012

Actual Gas Sales volume in January 2012

In January, monthly gas sales volume totaled 402.308 million cubic meters, up by 1.9% from the previous year.

(Unit: 1,000m³)

		January 2012		January 2011		Change	
		Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	112,424	30.2%	112,238	30.5%	186	0.2%	
	26,342	7.1%	26,473	7.2%	-131	-0.5%	
	206,191	55.5%	202,386	54.9%	3,804	1.9%	
	26,824	7.2%	27,462	7.5%	-638	-2.3%	
	371,781	100.0%	368,559	100.0%	3,222	0.9%	
Wholesale	30,527	—	26,352	—	4,175	15.8%	
Grand total	402,308	—	394,911	—	7,397	1.9%	
Number of Customers	2,293,264	—	2,277,340	—	15,924	0.7%	
Residential	2,207,444	—	2,191,236	—	16,208	0.7%	

※1m³=11,000kcal [46.04655M J]

1. Gas Sales Volume

(1) Residential

The gas sales volume remained the same level as the previous year.

(2) Commercial, Public and Medical

Gas sales volume decreased from the previous year, due to higher temperatures in January which caused decrease of air-conditioning demand, etc.

(3) Industrial

Gas sales volume increased from the previous year, due to our marketing efforts to create new gas demand, etc.

(4) Wholesale

The gas sales volume to other gas utilities increased.

2. Temperature

(Unit: °C)

	FY2011	FY2010	Change
December	6.7	7.9	-1.2
January	4.2	2.8	1.4
Average for two months	5.5	5.4	0.1

<Reference> Cumulative Gas Sales Volume

(Unit: 1,000m³)

		FY2011 (April–January)		FY2010 (April–January)		Change	
		Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	552,102	19.3%	555,529	19.1%	-3,426	-0.6%	
	229,750	8.0%	242,512	8.4%	-12,762	-5.3%	
	1,888,021	65.9%	1,902,758	65.5%	-14,737	-0.8%	
	193,372	6.8%	202,623	7.0%	-9,251	-4.6%	
	2,863,245	100.0%	2,903,421	100.0%	-40,176	-1.4%	
Wholesale	241,610	—	224,115	—	17,494	7.8%	
Grand total	3,104,855	—	3,127,537	—	-22,682	-0.7%	

※1m³=11,000kcal [46.04655M J]

Rate of change relative to the previous year (Gas sales volume,Number of Customers)

(April 2011–March 2012)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Fiscal Year
Residential	-1.8	-0.5	1.7	-9.5	-3.3	12.3	-0.8	9.1	-8.3	-0.4	0.2			
Commercial	-7.3	0.5	-7.5	-7.1	-10.1	-9.4	-7.4	-5.6	-1.1	2.1	-0.5			
Industrial	-10.3	-4.2	-2.6	-4.0	3.6	-0.9	-3.0	4.8	-0.6	4.1	1.9			
Public and Medical	-5.6	7.8	-5.9	-2.5	-6.6	-10.9	-5.1	-6.7	-8.8	0.9	-2.3			
Total	-7.5	-2.4	-2.5	-4.8	0.1	-1.5	-3.2	3.8	-2.5	2.7	0.9			
Wholesale	-11.2	-1.8	4.2	2.4	7.9	9.8	2.1	15.8	14.1	19.4	15.8			
Grand total	-7.7	-2.4	-2.0	-4.3	0.7	-0.7	-2.8	4.7	-1.4	4.0	1.9			
Number of Customers	0.5	0.5	0.5	0.6	0.6	0.6	0.6	0.7	0.7	0.7	0.7			

(April 2010–March 2011)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Fiscal Year
Residential	12.8	9.5	2.7	-0.4	-10.4	-10.9	3.5	-11.8	-2.2	4.7	3.2	5.3	8.8	3.2
Commercial	3.4	-1.0	-0.9	2.9	15.1	12.2	6.0	0.5	0.8	0.3	2.0	1.6	4.4	4.0
Industrial	26.2	15.8	13.5	8.3	16.7	10.0	14.5	2.5	5.5	4.9	11.8	7.8	-2.8	9.4
Public and Medical	17.4	-6.2	0.7	2.6	17.3	21.7	9.9	1.3	3.0	-0.2	1.8	4.3	13.2	7.0
Total	20.0	11.7	9.4	6.1	13.0	8.9	11.3	0.0	3.6	4.2	7.5	6.4	1.6	7.4
Wholesale	30.5	21.2	26.1	19.7	15.9	10.1	20.0	3.2	-4.6	-2.0	4.4	-1.4	-1.5	8.8
Grand total	20.7	12.3	10.4	7.0	13.2	9.0	11.9	0.2	2.9	3.7	7.3	5.9	1.4	7.5
Number of Customers	0.6	0.6	0.6	0.5	0.5	0.6	0.6	0.6	0.6	0.5	0.6	0.5	0.5	0.5

(April 2009–March 2010)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Fiscal Year
Residential	-1.0	0.5	2.9	-2.8	18.9	-1.4	1.7	-0.4	5.5	-3.9	3.1	0.8	-0.7	1.1
Commercial	-1.5	-1.5	8.5	-6.8	-4.8	-6.2	-2.7	-2.0	5.8	-0.7	2.0	5.3	1.9	-0.6
Industrial	-23.4	-19.0	-11.4	-10.9	-10.4	-10.2	-14.0	-7.9	3.5	5.1	10.0	31.5	34.6	-2.2
Public and Medical	-1.4	3.2	13.0	-4.9	-5.4	-7.5	-2.1	1.1	5.4	2.7	3.8	9.6	-2.2	0.7
Total	-15.2	-12.4	-6.1	-9.0	-6.2	-8.6	-9.6	-5.8	4.2	2.3	6.6	17.6	18.4	-1.2
Wholesale	-13.4	-17.7	-21.1	-16.2	-9.8	-10.1	-14.6	-12.5	-2.3	2.3	1.2	-0.3	5.0	-7.5
Grand total	-15.1	-12.8	-7.2	-9.5	-6.5	-8.7	-10.0	-6.3	3.7	2.3	6.2	16.2	17.4	-1.7
Number of Customers	0.9	0.9	0.9	0.9	0.9	0.8	0.8	0.8	0.8	0.7	0.7	0.7	0.7	0.7