

January 18, 2012

Actual Gas Sales volume in December 2011 and CY2011 (January–December)

In December, monthly gas sales volume totaled 332.887 million cubic meters, up by 4.0% from the previous year.

In CY2011 (from Jan. to Dec.), gas sales volume increased by 0.6% from the previous year.

(Unit: 1,000m³)

	December 2011		December 2010		Change	
	Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	69,261	22.7%	69,539	23.5%	-278	-0.4%
Commercial	18,966	6.2%	18,571	6.3%	395	2.1%
Industrial	197,916	65.0%	190,049	64.1%	7,867	4.1%
Public and Medical	18,463	6.1%	18,303	6.2%	160	0.9%
Total	304,606	100.0%	296,461	100.0%	8,145	2.7%
Wholesale	28,281	—	23,681	—	4,601	19.4%
Grand total	332,887	—	320,142	—	12,745	4.0%
Number of Customers	2,291,788	—	2,275,863	—	15,925	0.7%
Residential	2,205,927	—	2,189,747	—	16,180	0.7%

※1m³=11,000kcal [46.04655MJ]

1. Gas Sales Volume in December 2011

(1) Residential

The gas sales volume remained the same level as the previous year.

(2) Commercial, Public and Medical

Gas sales volume increased from the previous year, due to lower temperatures in December which caused increase of air-conditioning demand, etc.

(3) Industrial

Gas sales volume increased from the previous year, due to our marketing efforts to create new gas demand, etc.

(4) Wholesale

The gas sales volume to other gas utilities increased.

2. Temperature

(Unit: °C)

	FY2011	FY2010	Change
November	13.9	12.1	1.8
December	6.7	7.9	-1.2
Average for two months	10.3	10.0	0.3

3. Gas sales volume in CY2011 (January–December 2011)

(Unit:1,000m³)

	2011 (January–December)		2010 (January–December)		Change	
	Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	743,634	21.0%	731,245	20.7%	12,389	1.7%
Commercial	274,540	7.7%	285,379	8.1%	-10,840	-3.8%
Industrial	2,282,773	64.4%	2,271,250	64.3%	11,523	0.5%
Public and Medical	241,985	6.8%	246,406	7.0%	-4,421	-1.8%
Total	3,542,932	100.0%	3,534,280	100.0%	8,652	0.2%
Wholesale	284,991	—	271,276	—	13,715	5.1%
Grand total	3,827,923	—	3,805,556	—	22,367	0.6%

※1m³=11,000kcal [46.04655M J]

4. Temperature (January–December)

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Calendar year
CY2011	2.8	6.6	7.5	13.3	19.0	23.8	27.5	28.3	25.1	18.8	13.9	6.7	16.1
CY2010	4.6	7.0	9.1	13.3	18.7	23.9	27.8	29.4	26.1	19.4	12.1	7.9	16.6
Change	-1.8	-0.4	-1.6	0.0	0.3	-0.1	-0.3	-1.1	-1.0	-0.6	1.8	-1.2	-0.5

<Reference> Cumulative Gas Sales Volume in FY2011 (April–December 2011)

(Unit:1,000m³)

	FY2011 (April–December)		FY2010 (April–December)		Change	
	Gas sales volume	Composition ratio	Gas sales volume	Composition ratio	Volume	Rate of change
Residential	439,678	17.6%	443,291	17.5%	-3,613	-0.8%
Commercial	203,408	8.2%	216,039	8.5%	-12,631	-5.8%
Industrial	1,681,830	67.5%	1,700,372	67.1%	-18,541	-1.1%
Public and Medical	166,548	6.7%	175,161	6.9%	-8,613	-4.9%
Total	2,491,465	100.0%	2,534,863	100.0%	-43,398	-1.7%
Wholesale	211,082	—	197,763	—	13,319	6.7%
Grand total	2,702,547	—	2,732,626	—	-30,079	-1.1%

※1m³=11,000kcal [46.04655M J]

Rate of change relative to the previous year (Gas sales volume, Number of Customers)

(April 2011–March 2012)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Fiscal Year
Residential	-1.8	-0.5	1.7	-9.5	-3.3	12.3	-0.8	9.1	-8.3	-0.4				
Commercial	-7.3	0.5	-7.5	-7.1	-10.1	-9.4	-7.4	-5.6	-1.1	2.1				
Industrial	-10.3	-4.2	-2.6	-4.0	3.6	-0.9	-3.0	4.8	-0.6	4.1				
Public and Medical	-5.6	7.8	-5.9	-2.5	-6.6	-10.9	-5.1	-6.7	-8.8	0.9				
Total	-7.5	-2.4	-2.5	-4.8	0.1	-1.5	-3.2	3.8	-2.5	2.7				
Wholesale	-11.2	-1.8	4.2	2.4	7.9	9.8	2.1	15.8	14.1	19.4				
Grand total	-7.7	-2.4	-2.0	-4.3	0.7	-0.7	-2.8	4.7	-1.4	4.0				
Number of Customers	0.5	0.5	0.5	0.6	0.6	0.6	0.6	0.7	0.7	0.7				

(April 2010–March 2011)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Fiscal Year
Residential	12.8	9.5	2.7	-0.4	-10.4	-10.9	3.5	-11.8	-2.2	4.7	3.2	5.3	8.8	3.2
Commercial	3.4	-1.0	-0.9	2.9	15.1	12.2	6.0	0.5	0.8	0.3	2.0	1.6	4.4	4.0
Industrial	26.2	15.8	13.5	8.3	16.7	10.0	14.5	2.5	5.5	4.9	11.8	7.8	-2.8	9.4
Public and Medical	17.4	-6.2	0.7	2.6	17.3	21.7	9.9	1.3	3.0	-0.2	1.8	4.3	13.2	7.0
Total	20.0	11.7	9.4	6.1	13.0	8.9	11.3	0.0	3.6	4.2	7.5	6.4	1.6	7.4
Wholesale	30.5	21.2	26.1	19.7	15.9	10.1	20.0	3.2	-4.6	-2.0	4.4	-1.4	-1.5	8.8
Grand total	20.7	12.3	10.4	7.0	13.2	9.0	11.9	0.2	2.9	3.7	7.3	5.9	1.4	7.5
Number of Customers	0.6	0.6	0.6	0.5	0.5	0.6	0.6	0.6	0.6	0.5	0.6	0.5	0.5	0.5

(April 2009–March 2010)

(Unit : %)

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Fiscal Year
Residential	-1.0	0.5	2.9	-2.8	18.9	-1.4	1.7	-0.4	5.5	-3.9	3.1	0.8	-0.7	1.1
Commercial	-1.5	-1.5	8.5	-6.8	-4.8	-6.2	-2.7	-2.0	5.8	-0.7	2.0	5.3	1.9	-0.6
Industrial	-23.4	-19.0	-11.4	-10.9	-10.4	-10.2	-14.0	-7.9	3.5	5.1	10.0	31.5	34.6	-2.2
Public and Medical	-1.4	3.2	13.0	-4.9	-5.4	-7.5	-2.1	1.1	5.4	2.7	3.8	9.6	-2.2	0.7
Total	-15.2	-12.4	-6.1	-9.0	-6.2	-8.6	-9.6	-5.8	4.2	2.3	6.6	17.6	18.4	-1.2
Wholesale	-13.4	-17.7	-21.1	-16.2	-9.8	-10.1	-14.6	-12.5	-2.3	2.3	1.2	-0.3	5.0	-7.5
Grand total	-15.1	-12.8	-7.2	-9.5	-6.5	-8.7	-10.0	-6.3	3.7	2.3	6.2	16.2	17.4	-1.7
Number of Customers	0.9	0.9	0.9	0.9	0.9	0.8	0.8	0.8	0.8	0.8	0.7	0.7	0.7	0.7