# FY2013 ended March 2014 **Consolidated Results Bulletin** Toho Gas Co., Ltd.

Code No.: 9533 (URL http://www.tohogas.co.jp/) Representative: Koichi Yasui, President Satoshi Yamazaki, General Manager, Finance Dept. Contact: +81-52-872-9341 Tel: Date of regular general meeting of stockholders: June 25, 2014 Date of submission of financial report: June 26, 2014 Earnings supplementary explanatory documents: Yes Earnings presentation: Yes (for institutional investors)

April 30, 2014

(Rounded down to the nearest million yen)

#### Shares listed on:

Tokyo Stock Exchange, Nagoya Stock Exchange

Commencement of dividend payments: June 26, 2014

# 1. Consolidated Results for FY2013 (April 1, 2013 - March 31, 2014)

(1) Consolidated business results (Percentage figures indicate the percentage change on the results for the previous y							s year)	
	Sales		Operating income		Ordinary income		Net income	
	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)
FY2013 ended March 2014	560,462	8.1	15,751	24.8	17,053	27.4	11,241	31.8
FY2012 ended March 2013	518,305	7.5	12,621	-27.9	13,382	-26.3	8,526	-0.5
Note: Comprehensive income EV2013 ended March 2014: ¥21 238 million (23 1%) EV2012 ended March 2013: ¥17 246 million (90 2%)								

FY2013 ended March 2014:  $\pm 21,238$  million (23.1%) Note: Comprehensive income FY2012 ended March 2013: ¥17,246 million (90.2%)

	Net income per share	Diluted income per share	Return on equity (Net income)	Return on assets (Ordinary income)	Operating income ratio
	(Unit: yen)	(Unit: yen)	(%)	(%)	(%)
FY2013 ended March 2014	20.61	-	4.7	3.4	2.8
FY2012 ended March 2013	15.62	-	3.7	2.7	2.4
Note: Profit or loss on investment accounted for by equity method: FY2013 ended March 2014: None FY2012 ended March 2013: None					

#### (2) Consolidated financial position

(							
	Total assets	Net assets	Equity ratio	Book-value per share			
	(Unit: million yen)	(Unit: million yen)	(%)	(Unit: yen)			
FY2013 ended March 2014	509,760	245,890	48.2	450.92			
FY2012 ended March 2013	504,461	236,470	46.9	433.53			
Note: Net assets (excluding minority i	Inter Net assets (excluding minority interests) EV2013 ended March 2014; ¥245,890 million EV2012 ended March 2013; ¥236,470 million						

Note: Net assets (excluding minority interests) FY2013 ended March 2014: ¥245,890 million FY2012 ended March 2013: ¥236,470 million

#### (3) Consolidated cash flow

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investment activities	Net cash provided by (used in) financing activities	Balance of cash and cash equivalents as of end of term
	(Unit: million yen)	(Unit: million yen)	(Unit: million yen)	(Unit: million yen)
FY2013 ended March 2014	37,809	-33,016	-2,836	14,241
FY2012 ended March 2013	40,261	-38,357	-7,358	11,596

#### 2. Dividends

2. Dividends								
		D	ividend per sł	Total	Dividend	Dividend rate for		
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	End of 4th quarter	Total	dividends (Annual)	payout ratio (Consolidated)	net assets (Consolidated)
	(Unit: yen)	(Unit: yen)	(Unit: yen)	(Unit: yen)	(Unit: yen)	(Unit: million yen)	(%)	(%)
FY2012 ended March 2013	-	4.50	-	4.50	9.00	4,910	57.6	2.1
FY2013 ended March 2014	-	4.50	-	4.50	9.00	4,908	43.7	2.0
FY2014 ending March 2015 (forecast)	-	4.50	-	4.50	9.00		32.7	

### 3. Consolidated Results Forecast for FY2014 (April 1, 2014- March 31, 2015)

	Sales		Operating inco	ome	Ordinary inco	me	Net income	e	Net income per share
	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: yen)
Mid-term	272,000	8.6	7,000	44.5	7,000	34.1	5,000	52.7	9.17
Full term	610,000	8.8	23,000	46.0	23,000	34.9	15,000	33.4	27.51

Note: (Mid-term) Percentage figures indicate the percentage change on the interim results for the previous year (Full term) Percentage figures indicate the percentage change on the results for the previous year

# **XNotes**

- (1) Changes in significant consolidated subsidiaries: No
- (2) Changes in accounting treatment principles, changes in accounting estimates, and retrospective restatements
  - Changes accompanied by reform of accounting standards: Yes
  - Other changes: No
  - Changes in accounting estimates: No
  - Retrospective restatements: No

## (3) Number of outstanding shares (common stock)

Number of outstanding shares at the end of the term (Inclusive of treasury stock)	FY2013 ended March 2014	545,966,429 shares	FY2012 ended March 2013	545,966,429 shares
Number of treasury stock at the end of the term	FY2013 ended March 2014	654,004 shares	FY2012 ended March 2013	507,436 shares
Average number of outstanding shares during the term	FY2013 ended March 2014	545,407,831 shares	FY2012 ended March 2013	545,719,789 shares

## **Reference: Non-Consolidated Results Bulletin**

## 1. Results for FY2013 (April 1, 2013 - March 31, 2014)

(1) Business results	(Percentage figures indicate the percentage change on the results for the previous year)							
	Sales		Operating inco	ome	Ordinary incom	ne	Net income	;
	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)
FY2013 ended March 2014	490,088	8.7	13,072	41.3	15,602	39.1	10,587	40.6
FY2012 ended March 2013	450,990	7.8	9,251	-32.2	11,220	-27.8	7,532	0.6

	Net income per share	Diluted income per share
	(Unit: yen)	(Unit: yen)
FY2013 ended March 2014	19.41	-
FY2012 ended March 2013	13.80	-

#### (2) Financial position

	Total assets	Net assets	Equity ratio	Book-value per share
	(Unit: million yen)	(Unit: million yen)	(%)	(Unit: yen)
FY2013 ended March 2014	441,218	212,427	48.1	389.55
FY2012 ended March 2013	440,537	198,630	45.1	364.15

Note: Net assets FY2013 ended March 2014: ¥212,427 million FY2012 ended March 2013: ¥ 198,630 million

## 2. Results Forecast for FY2014 (April 1, 2014- March 31, 2015)

	Sales		Operating inco	ome	Ordinary inco	ome	Net income	<b>)</b>	Net income per share
Mid-term	(Unit: million yen) 239,000	(%) 9.5	(Unit: million yen) 6,500	(%) 69.7	(Unit: million yen) 7,000	(%) 38.7	(Unit: million yen) 5,000	(%) 47.6	(Unit: yen) 9.17
Full term	535,000	9.2	20,000	53.0	21,000	34.6	14,000	32.2	25.67

Note: (Mid-term) Percentage figures indicate the percentage change on the interim results for the previous year (Full term) Percentage figures indicate the percentage change on the results for the previous year

\* The above forecast was based on the information available at the time of the release of this document. Due to various factors, the actual result may vary from the forecast data.

# <Consolidated Statements>

# 1. Consolidated balance sheet

	FY2012 (Ended Mar. 31, 2013)	FY2013 (Ended Mar. 31, 2014)				
Assets						
Non-current assets						
Property, plant and equipment						
Production facilities	59,488	69,473				
Distribution facilities	162,023	155,595				
Service and maintenance facilities	28,548	27,863				
Other facilities	29,542	28,846				
Construction in progress	26,133	20,634				
Total property, plant and equipment	305,736	302,413				
Intangible assets						
Other	3,854	4,540				
Total intangible assets	3,854	4,540				
Investments and other assets						
Investment securities	60,599	66,220				
Deferred tax assets	13,803	12,266				
Other	6,280	6,206				
Allowance for doubtful accounts	-186	-109				
Total investments and other assets	80,497	84,583				
Total non-current assets	390,087	391,537				
Current assets						
Cash and deposits	11,889	15,328				
Notes and accounts receivable-trade	56,450	63,813				
Inventories	31,197	22,560				
Deferred tax assets	3,204	1,528				
Other	11,887	15,301				
Allowance for doubtful accounts	-323	-310				
Total current assets	114,305	118,222				
Deferred assets						
Development expenses	68	-				
Total deferred assets	68					
Total assets	504,461	509,760				

	EV2012	(Unit: million yer
	FY2012 (Ended Mar. 31, 2013)	FY2013 (Ended Mar. 31, 2014)
Liabilities		
Non-current liabilities		
Bonds payable	89,993	89,994
Long-term loans payable	28,356	27,239
Deferred tax liabilities	618	886
Provision for retirement benefits	20,694	-
Provision for gas holder repairs	1,199	1,212
Provision for safety measures	11,462	8,894
Net defined benefit liability	-	29,719
Other	7,176	7,260
Total non-current liabilities	159,502	165,207
Current liabilities		
Current portion of non-current liabilities	20,872	22,275
Notes and accounts payable-trade	26,585	19,836
Short-term loans payable	21,880	24,070
Income taxes payable	6,797	5,465
Other	32,185	27,013
Total current liabilities	108,321	98,662
Provision	,	
Provision for conversion of heating value of supplied gas	168	-
Total provision	168	-
Total liabilities	267,991	263,869
Net assets		200,005
Shareholders' equity		
Capital stock	33,072	33,072
Capital surplus	8,387	8,387
Retained earnings	169,374	175,387
Treasury stock	-249	-324
Total shareholders' equity	210,585	216,523
Other comprehensive income	,	
Valuation difference on available-for-sale securities	24,665	29,578
Deferred gains or losses on hedges	896	4,772
Foreign currency translation adjustment	321	1,530
Remeasurements of defined benefit plans	-	-6,514
Total Other comprehensive income	25,884	29,366
Total net assets	236,470	245,890
Total liabilities and net assets	504,461	509,760

2. Consolidated statements of income		(Unit: million yen)
	FY2012	FY2013
	(Apr. 2012 - Mar. 2013)	(Apr. 2013 - Mar. 2014)
Net sales	518,305	560,462
Cost of sales	364,553	414,264
Gross profit	153,751	146,197
Selling, general and administrative expenses	141,130	130,446
Operating income	12,621	15,751
Non-operating income		
Interest income	11	23
Dividend income	1,078	1,270
Rent income	599	627
Miscellaneous income	1,074	1,525
Total non-operating income	2,763	3,447
Non-operating expenses		
Interest expenses	1,711	1,740
Miscellaneous expenses	290	404
Total non-operating expenses	2,002	2,144
Ordinary income	13,382	17,053
Extraordinary income		
Gain on sales of investment securities	443	-
Total extraordinary income	443	-
Extraordinary losses		
Loss on valuation of investment securities	436	-
Contribution for withdrawal from employees' pension fund	346	-
Total extraordinary losses	783	-
Income before income taxes	13,043	17,053
Income taxes-current	5,725	3,263
Income taxes-deferred	-1,201	2,549
Total income taxes	4,523	5,812
Income before minority interests	8,519	11,241
Minority interests in net income (loss)	-6	-
Net income	8,526	11,241

# Consolidated statements of comprehensive income

		(Unit: million yen)
	FY2012	FY2013
	(Apr. 2012 - Mar. 2013)	(Apr. 2013-Mar. 2014)
Income before minority interests	8,519	11,241
Other comprehensive income		
Valuation difference on available-for-sale securities	7,420	4,913
Deferred gains or losses on hedges	984	3,875
Foreign currency translation adjustment	321	1,208
Other comprehensive income	8,726	9,997
Comprehensive income	17,246	21,238
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	17,253	21,238
Comprehensive income attributable to minority interests	-6	-

# **3. Consolidated statement of changes in net assets** FY2012 (Apr. 2012 - Mar. 2013)

FY2012 (Apr. 2012 -Mar.		8		(Unit:	million yen)	
		Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	
Balance at the beginning of current period	33,072	8,387	165,760	-85	207,135	
Changes of items during the period						
Dividends from surplus			-4,911		-4,911	
Net income			8,526		8,526	
Purchase of treasury stock				-165	-165	
Disposal of treasury stock		0		2	2	
Change due to newly consolidated subsidiary			-		-	
Net changes of items other than shareholders' equity						
Total changes of items during the period	-	0	3,614	-163	3,450	
Balance at the end of current period	33,072	8,387	169,374	-249	210,585	

	Other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Other comprehensi- ve income	Minority interests	Total net assets
Balance at the beginning of current period	17,244	-87	0	-	17,157	72	224,364
Changes of items during the period							
Dividends from surplus							-4,911
Net income							8,526
Purchase of treasury stock							-165
Disposal of treasury stock							2
Change due to newly consolidated subsidiary							-
Net changes of items other than shareholders' equity	7,421	984	321	-	8,727	-72	8,654
Total changes of items during the period	7,421	984	321	-	8,727	-72	12,105
Balance at the end of current period	24,665	896	321	-	25,884	-	236,470

FY2013 (Apr. 2013 - Mar. 2014)				(Unit: n	nillion yen)		
		Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity		
Balance at the beginning of current period	33,072	8,387	169,374	-249	210,585		
Changes of items during the period							
Dividends from surplus			-4,908		-4,908		
Net income			11,241		11,241		
Purchase of treasury stock				-79	-79		
Disposal of treasury stock		0		4	4		
Change due to newly consolidated subsidiary			-319		-319		
Net changes of items other than shareholders' equity							
Total changes of items during the period	-	0	6,012	-74	5,937		
Balance at the end of current period	33,072	8,387	175,387	-324	216,523		

	Other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurem ents of defined benefit plans	Other comprehensi- ve income	Minority interests	Total net assets
Balance at the beginning of current period	24,665	896	321	-	25,884	-	236,470
Changes of items during the period							
Dividends from surplus							-4,908
Net income							11,241
Purchase of treasury stock							-79
Disposal of treasury stock							4
Change due to newly consolidated subsidiary							-319
Net changes of items other than shareholders' equity	4,913	3,875	1,208	-6,514	3,482	-	3,482
Total changes of items during the period	4,913	3,875	1,208	-6,514	3,482	-	9,420
Balance at the end of current period	29,578	4,772	1,530	-6,514	29,366	-	245,890

4. Consolidated statement of cash flows		(Unit: million yer
	FY2012 (Apr. 2012-Mar. 2013)	FY2013 (Apr. 2013-Mar. 2014)
Net cash provided by (used in) operating activities	( <i>Apr. 2012-Widt. 2013</i> )	(Apr. 2015-Mar. 2014)
Income before income taxes	13,043	17,053
Depreciation and amortization	36,901	35,780
Gain on sales of investment securities	-443	55,700
Loss (gain) on valuation of investment securities	436	-
Increase (decrease) in provision	-1,429	-2,813
Decrease (increase) in notes and accounts receivable-trade	-1,053	-7,228
Decrease (increase) in inventories	-8,053	8,733
Increase (decrease) in notes and accounts payable-trade	3,849	-6,921
Income taxes paid	-6,635	-4,891
Other	3,645	-1,904
Net cash provided by (used in) operating activities	40,261	37,809
Net cash provided by (used in) investment activities	- / -	
Purchases of non-current assets	-35,198	-33,093
Proceeds from sales of non-current assets	164	106
Purchase of investment securities	-2,050	-88
Proceeds from sales of investment securities	475	756
Other	-1,748	-697
Net cash provided by (used in) investment activities	-38,357	-33,016
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	7,950	1,940
Proceeds from long-term loans payable	6,605	12,914
Repayment of long-term loans payable	-13,534	-12,334
Proceeds from issuance of bonds	9,960	9,960
Redemption of bonds	-10,000	-10,000
Payments for long-term deposits received	-3,343	-286
Purchase of treasury stock	-34	-79
Cash dividends paid	-4,915	-4,908
Other	-46	-42
Net cash provided by (used in) financing activities	-7,358	-2,836
Effect of exchange rate change on cash and cash equivalents	321	541
Net increase (decrease) in cash and cash equivalents	-5,132	2,497
Cash and cash equivalents at beginning of term	16,729	11,596
Increase in cash and cash equivalents from newly consolidated subsidiary	-	147
Cash and cash equivalents at end of term	11,596	14,241

## **5.** Notes about Consolidated Statements

(1) Segment information

- General information about reportable segments

The TOHO GAS Group defines a reportable segment as constituent business units of the TOHO GAS Group for which discrete financial information is available and which are reviewed regularly by the Board of Directors to determine the best allocation of managerial resources and to evaluate business performance.

The reportable segments of the TOHO GAS Group are composed of three segments : "Gas sales," "Gas appliance sales and related construction" and "LPG and other Energies." They are determined based on the Gas Business Law and related accounting regulations.

The main products and services of each reporting segment are as follows:

Gas sales: Products, supplies and sales of the gas

Gas appliance sales and related construction: Gas appliance sales and related construction

LPG and other Energies: LPG sales, LPG appliance sales, LNG sales, District heating and cooling, and sales of coke and petroleum products.

- Basis of measurement for reported segment income and loss, segment assets and other material items

The accounting methods for the reporting segments are consistent with "Summary of significant accounting policies."

- Information about reported segment income or loss, segment assets and other material items

FY2012 (Apr. 2012- Mar. 2013)				(Unit:	million yen)			
		Reported	segments					
	Gas sales	Gas appliance sales and related construction	LPG and other Energies	Total	Other (Note.1)	Total	Adjustments (Note.2)	Consolidated (Note.3)
Net sales								
(1)External customers	380,771	34,799	78,400	493,971	24,333	518,305	-	518,305
(2)Intersegment	89	2,142	1,028	3,260	14,807	18,068	-18,068	-
Total	380,861	36,941	79,429	497,232	39,141	536,373	-18,068	518,305
Segment income (loss)	8,374	530	739	9,644	1,792	11,436	1,184	12,621
Segment assets	360,579	11,509	44,083	416,172	50,588	466,761	37,700	504,461
Other items								
Depreciation expenses	33,230	167	2,301	35,699	1,289	36,989	-87	36,901
Capital expenditures	28,307	117	1,793	30,219	3,720	33,939	-173	33,766

Notes: 1. The "Other" segment incorporates operations not included in reported segment, including LNG processing under contract, leasing of buildings, engineering of gas production plants, comprehensive utility service business, sales of housing equipment, data processing services, and other leasing the other business.

2. The "Adjustments" column in "Segment income" denotes eliminations of intersegment transactions.

The "Adjustments" column in "Segment assets" includes unallocated general corporate items which were not assigned to specific segments such as long-term investments in securities.

(I Inite million way)

3. Segment income in the table above is reconciled to operating income on the accompanying consolidated statements of income.

FY2013 (Apr.	2013-	Mar.	2014)
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$\begin{tabular}{ c c c c c } \hline & & \hline & Reported segments \\ \hline & & \hline & Gas sales & \hline & Gas appliance \\ \hline & Gas sales & adretated \\ \hline & construction & \hline & Rergies & \hline & Total \\ \hline & Net sales & & & & \\ (1)External customers & 420,798 & 34,336 & 83,638 & 538,77 \\ (2)Intersegment & 99 & 2,802 & 929 & 3,83 \\ \hline & Total & 420,897 & 37,138 & 84,568 & 542,60 \\ \hline & Segment income (loss) & 12,787 & 351 & 618 & 13,75 \\ \hline & Segment assets & 355,619 & 12,955 & 44,471 & 413,04 \\ \hline \end{tabular}$	,	Total 560,462	Adjustments (Note.2)	Consolidated (Note.3)
Gas sales sales and related construction LPG and other Energies Total   Net sales 420,798 34,336 83,638 538,77   (1)External customers 99 2,802 929 3,83   Total 420,897 37,138 84,568 542,60   Segment income (loss) 12,787 351 618 13,75	(Note.1) 3 21,688			(Note.3)
(1)External customers 420,798 34,336 83,638 538,77   (2)Intersegment 99 2,802 929 3,83   Total 420,897 37,138 84,568 542,60   Segment income (loss) 12,787 351 618 13,75	,	560,462	_	560 462
(2)Intersegment 99 2,802 929 3,833   Total 420,897 37,138 84,568 542,60   Segment income (loss) 12,787 351 618 13,75	,	560,462	-	560 462
Total 420,897 37,138 84,568 542,60   Segment income (loss) 12,787 351 618 13,75			_	560,462
Segment income (loss) 12,787 351 618 13,75	0 14,064	17,895	-17,895	-
	4 35,753	578,358	-17,895	560,462
Segment assets 355.619 12.955 44.471 413.04	7 929	14,686	1,064	15,751
	5 53,916	466,962	42,797	509,760
Other items				
Depreciation expenses 31,967 124 2,482 34,57	4 1,296	35,871	-90	35,780
Capital expenditures 28,099 131 2,110 30,34	1 2.406	32,748	-173	32,574

Notes: 1. The "Other" segment incorporates operations not included in reported segment, including LNG processing under contract, leasing of buildings, engineering of gas production plants, comprehensive utility service business, sales of housing equipment, data processing services, and other leasing the other business.

2. The "Adjustments" column in "Segment income" denotes eliminations of intersegment transactions.

The "Adjustments" column in "Segment assets" includes unallocated general corporate items which were not assigned to specific segments such as long-term investments in securities.

3. Segment income in the table above is reconciled to operating income on the accompanying consolidated statements of income.

# <Non-Consolidated Statements>

# 1. Balance sheet

1. Datance sneet	1	(Unit: minion yer
	FY2012 (Ended Mar. 31, 2013)	FY2013 (Ended Mar. 21, 2014)
Agasta	(Ended Mar. 31, 2013)	(Ended Mar. 31, 2014)
Assets		
Non-current assets		
Property, plant and equipment	50.550	c0 512
Production facilities	59,550	69,513
Distribution facilities	159,616	153,498
Service and maintenance facilities	28,363	27,701
Facilities for incidental businesses	2,479	2,156
Construction in progress	25,364	18,096
Total property, plant and equipment	275,374	270,968
Intangible assets		
Leasehold right	404	404
Other Intangible assets	201	161
Total intangible assets	605	566
Investments and other assets		
Investment securities	50,882	56,584
Investments in subsidiaries and affiliates	16,638	16,678
Long-term prepaid expenses	2	60
Deferred tax assets	11,203	6,838
Other investments and other assets	699	637
Allowance for doubtful accounts	-73	-73
Total investments and other assets	79,352	80,725
Total non-current assets	355,332	352,260
Current assets		
Cash and deposits	5,338	8,080
Notes receivable-trade	876	950
Accounts receivable-trade	37,624	42,737
Accounts receivable from subsidiaries and affiliates-trade	6,630	8,546
Accounts receivable-other	2,575	2,244
Finished goods	67	67
Raw materials	23,210	14,334
Supplies	3,213	3,053
Advance payments	136	125
Prepaid expenses	226	259
Short-term receivables from subsidiaries and affiliates	220	239
Deferred tax assets		
	2,495	736
Derivatives	1,575	6,685
Other current assets	1,255	1,050
Allowances for doubtful accounts	-230	-203
Total current assets	85,204	88,958
Total assets	440,537	441,218

	THOMAS	(Unit: million yer
	FY2012 (Ended Mar. 31, 2013)	FY2013 (Ended Mar. 31, 2014)
Liabilities	(Ended Iviar. 51, 2015)	(Ended Iviar. 51, 2014)
Non-current liabilities		
Bonds payable	89,993	89,994
	23,331	22,503
Long-term loans payable	5,922	6,778
Long-term debt to subsidiaries and affiliates Provision for retirement benefits	16,365	16,01
	1,167	1,20
Provision for gas holder repairs Provision for safety measures	1,107	
In-house Long-term deposits received	5,761	8,894 5,733
Other non-current liabilities	147	
		14
Total non-current liabilities	154,151	151,272
Current liabilities	10.101	<b>2</b> 0 50
Current portion of non-current liabilities	19,131	20,68
Notes payable-trade	118	28
Accounts payable-trade	20,242	12,68
Short-term loans payable	9,000	12,00
Accounts payable-other	8,181	6,71
Accrued expenses	11,611	7,99:
Income taxes payable	6,122	5,09
Advances received	3,131	3,30
Deposits received	937	774
Short-term debt to subsidiaries and affiliates	5,918	5,18
Provision for directors' bonuses	50	5
Other current liabilities	3,309	2,754
Total current liabilities	87,755	77,51
Total liabilities	241,907	228,79
Net assets		
Shareholders' equity		
Capital stock	33,072	33,072
Capital surplus		
Legal capital surplus	8,027	8,02
Other capital surplus	0	(
Total capital surplus	8,027	8,02
Retained earnings		
Legal retained earnings	8,779	8,77
Other retained earnings	,	,
Reserve for advanced depreciation of non-current assets	326	32
Reserve for overseas investment loss	868	86
Reserve for adjustment of cost fluctuations	23,000	23,00
General reserve	52,703	52,70
Retained earnings brought forward	48,483	54,16
Total retained earnings	134,161	139,84
Treasury stock	-249	-32
Total shareholders' equity	175,012	180,61
	173,012	100,01
Valuation and translation adjustments	20.700	07.02
Valuation difference on available-for-sale securities	22,720	27,03
Deferred gains or losses on hedges	896	4,77
Total valuation and translation adjustments	23,617	31,81
Total net assets	198,630	212,42
Total liabilities and net assets	440,537	441,21

. Statement of income	EV2012	(Unit: million ye
	FY2012 (Apr. 2012 - Mar. 2013)	FY2013 (Apr. 2013 - Mar. 2014
Net sales		` <b>1</b>
Gas sales	374,212	413,94
Cost of sales		
Beginning inventories	47	6
Cost of products manufactured	250,322	296,70
Purchase of finished goods	5	
Costs of gas for own use	1,169	1,34
Ending inventories	67	6
Total cost of sales	249,137	295,36
Gross profit	125,074	118,57
Selling, general and administrative expenses		
Supply and sales expenses	94,668	84,77
General and administrative expenses	22,160	21,47
Total Selling, general and administrative expenses	116,828	106,25
Income on core business	8,246	12,32
Miscellaneous operating revenue		12,01
Revenue from installation work	9,769	10,35
Revenue from gas appliance sales	24,595	24,12
Third party access revenue	66	1
Other miscellaneous operating revenue	293	25
	34,725	34.84
Total miscellaneous operating revenue		
Miscellaneous operating expenses	10.040	10.5
Expenses of installation work	10,049	10,54
Expenses of gas appliance sales	23,465	23,44
Total miscellaneous operating expenses	33,514	33,99
Revenue for incidental businesses		
Revenue from LNG sales	4,444	4,83
Revenue from other incidental businesses	37,608	36,4
Total revenue for incidental businesses	42,053	41,30
Expenses for incidental businesses		
Expenses for LNG sales	4,578	4,84
Expenses for other incidental businesses	37,679	36,50
Total expenses for incidental businesses	42,257	41,40
Operating income	9,251	13,0
Non-operating income		- / - /
Interest income	1	
Interest on securities	0	
Dividends income	916	1,09
Dividends from subsidiaries and affiliates	483	52
Rent income	1,720	1,70
Miscellaneous income	770	1,2
Total non-operating income	3,891	4,6
	5,691	4,0
Non-operating expenses	440	1'
Interest expenses	449	43
Interest on bonds	1,224	1,28
Amortization of bond issuance cost	39	
Miscellaneous expenses	209	3.
Total non-operating expenses	1,923	2,08
Ordinary income	11,220	15,60
Extraordinary income		
Gain on sales of investment securities	442	
Total extraordinary income	442	
Extraordinary losses		
Loss on valuation of investment securities	402	
Total extraordinary losses	402	
Income before income taxes	11,260	15,60
Íncome taxes	4,534	2,38
Income taxes deferred	-806	2,50
Total income taxes	3,728	5,01
Net income	7,532	10,58

# **3. Statement of changes in net assets** FY2012 (Apr. 2012 - Mar. 2013)

		•			
			Retained earnings		
	Capital stock	Legal capital surplus	Other capital surplus	Total Capital surplus	Legal retained earnings
Balance at the beginning of current period	33,072	8,027	-	8,027	8,779
Changes of items during the period					
Dividends from surplus					
Reversal of reserve for advanced depreciation of non-current assets					
Increase of reserve due to the change of effective tax rate					
Reversal of reserve for depreciation of specified gas pipeline construction					
Provision of reserve for overseas investment loss					
Net income					
Purchase of treasury stock					
Disposal of treasury stock			0	0	
Net changes of items other than shareholders' equity					
Total changes of items during the period	-	-	0	0	-
Balance at the end of current period	33,072	8,027	0	8,027	8,779

	Shareholders' equity						
	Retained earnings						
	Other retained earnings						
	Reserve for advanced depreciation of non-current assets	Reserve for depreciation of specified gas pipeline construction	Reserve for overseas investment loss	Reserve for adjustment of cost fluctuations	General reserve	Retained earnings brought forward	Total Retained earnings
Balance at the beginning of current period	329	4	-	23,000	52,703	46,724	131,541
Changes of items during the period							
Dividends from surplus						-4,911	-4,911
Reversal of reserve for advanced depreciation of non-current assets	-2					2	-
Increase of reserve due to the change of effective tax rate	-					-	-
Reversal of reserve for depreciation of specified gas pipeline construction		-4				4	-
Provision of reserve for overseas investment loss			868			-868	-
Net income						7,532	7,532
Purchase of treasury stock							
Disposal of treasury stock							
Net changes of items other than shareholders' equity							
Total changes of items during the period	-2	-4	868	-	-	1,758	2,620
Balance at the end of current period	326	-	868	23,000	52,703	48,483	134,161

	Sharehold	lers' equity	Valuation	and translation ad	justments	Total net assets
	Treasury stock	Total Shareholders' equity	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Total Valuation and translation adjustments	
Balance at the beginning of current period	-85	172,556	15,409	-87	15,321	187,878
Changes of items during the period						
Dividends from surplus		-4,911				-4,911
Reversal of reserve for advanced depreciation of non-current assets		-				-
Increase of reserve due to the change of effective tax rate		-				-
Reversal of reserve for depreciation of specified gas pipeline construction		-				-
Provision of reserve for overseas investment loss		-				-
Net income		7,532				7,532
Purchase of treasury stock	-165	-165				-165
Disposal of treasury stock	2	2				2
Net changes of items other than shareholders' equity			7,311	984	8,295	8,295
Total changes of items during the period	-163	2,456	7,311	984	8,295	10,752
Balance at the end of current period	-249	175,012	22,720	896	23,617	198,630

FY2013 (Apr. 2013 - Mar. 2014)

	Shareholders' equity							
			Retained earnings					
	Capital stock	Legal capital surplus	Other capital surplus	Total Capital surplus	Legal retained earnings			
Balance at the beginning of current period	33,072	8,027	0	8,027	8,779			
Changes of items during the period								
Dividends from surplus								
Reversal of reserve for advanced depreciation of non-current assets								
Increase of reserve due to the change of effective tax rate								
Reversal of reserve for depreciation of specified gas pipeline construction								
Provision of reserve for overseas investment loss								
Net income								
Purchase of treasury stock								
Disposal of treasury stock			0	0				
Net changes of items other than shareholders' equity								
Total changes of items during the period	-	-	0	0	-			
Balance at the end of current period	33,072	8,027	0	8,027	8,779			

			5	Shareholders' equit	y		
	Retained earnings						
	Other retained earnings						
	Reserve for advanced depreciation of non-current assets	Reserve for depreciation of specified gas pipeline construction	Reserve for overseas investment loss	Reserve for adjustment of cost fluctuations	General reserve	Retained earnings brought forward	Total Retained earnings
Balance at the beginning of current period	326	-	868	23,000	52,703	48,483	134,161
Changes of items during the period							
Dividends from surplus						-4,908	-4,908
Reversal of reserve for advanced depreciation of non-current assets	-2					2	-
Increase of reserve due to the change of effective tax rate	0					-0	-
Reversal of reserve for depreciation of specified gas pipeline construction		-				-	-
Provision of reserve for overseas investment loss			-			-	-
Net income						10,587	10,587
Purchase of treasury stock							
Disposal of treasury stock							
Net changes of items other than shareholders' equity							
Total changes of items during the period	-2	-	-	-	-	5,681	5,678
Balance at the end of current period	324	_	868	23,000	52,703	54,164	139,840

	Sharehold	lers' equity	Valuation	and translation ad	ljustments	Total net assets
	Treasury stock	Total Shareholders' equity	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Total Valuation and translation adjustments	
Balance at the beginning of current period	-249	175,012	22,720	896	23,617	198,630
Changes of items during the period						
Dividends from surplus		-4,908				-4,908
Reversal of reserve for advanced depreciation of non-current assets		-				-
Increase of reserve due to the change of effective tax rate		-				-
Reversal of reserve for depreciation of specified gas pipeline construction		-				-
Provision of reserve for overseas investment loss		-				-
Net income		10,587				10,587
Purchase of treasury stock	-79	-79				-79
Disposal of treasury stock	4	4				4
Net changes of items other than shareholders' equity			4,316	3,875	8,192	8,192
Total changes of items during the period	-74	5,603	4,316	3,875	8,192	13,796
Balance at the end of current period	-324	180,616	27,037	4,772	31,810	212,427